



NEWS RELEASE

For immediate publication

DiGi banks on mobile Internet for growth

Records another strong quarter with RM1.4 billion revenue

Shah Alam, 26 October 2010 – DiGi.Com Berhad (DiGi) maintained its growth momentum with improved revenue of RM1.4 billion for the third quarter ended 30 September 2010, up from RM1.2 billion in the previous year's same quarter. This was largely driven by higher data revenues supported by the smart phone portfolio and bundling, on the back of a wider 3G/HSPA network which now covers 11 key market centers in Malaysia.

Chief executive officer Henrik Clausen said, "Our solid performance for the first nine months of 2010 is a result of our focused effort tapping into the fast-growing mobile internet market as well as making inroads into previously underserved segments.

"For the third quarter specifically, we managed to achieve good revenue performance, largely driven by double digit growth in mobile broadband and mobile internet, as reflected in the 10.4% increase in data revenue, stimulated by a larger base of over 4.0 million Internet users."

DiGi is confident that it will continue to do well in the remaining quarter of 2010. Clausen added, "Demand for quality internet access will be the key driver, and we expect increasing revenues from our growing number of mobile broadband and mobile internet users going forward.

"To support this, we will continue to invest in expanding our 3G/HSPA network and focus on reaching and serving our customers better. We will also see higher capex in the fourth quarter which will ensure we are on track to reach our target of 50% total population coverage by the end of this year."

The Group's earnings before interest, tax, depreciation and amortisation (EBITDA) and EBITDA margin of RM593.8 million and 43.9% respectively were higher than the RM528.4 million and 42.7% reported respectively in the same quarter last year. Profit before tax (PBT) improved 17% to RM390.4 million (2009: RM333.2 million) while profit after tax (PAT) was significantly higher by 19% at RM289.3 million (2009: RM244.1 million).

About DiGi

Established in 1995, DiGi is listed on Bursa Malaysia Securities Berhad and is part of the global telecommunications provider, Telenor Group. DiGi focuses on making it easy, keeping it relevant and providing the best deals to ensure excellent customer experience in mobile and internet services. Through its corporate initiative, Deep Green, DiGi is committed to a sustainable business that is financially and ecologically responsible to all stakeholders.

Issued by Communications Department:

For media enquiries, please contact Quah Yean Nie at +6016-669 0825 or ynquah@digicom.my.

DiGi.Com Berhad 425190-x

D'House, Lot 10, Jalan Delima 1/1, Subang Hi-Tech Industrial Park
40000 Shah Alam, Selangor Darul Ehsan, Malaysia

Mailing Address

P.O. Box 7551, 40718 Shah Alam, Selangor Darul Ehsan

T +603 5721 1800 F +603 5721 1048

